Welcome to the Value Based Payments & Managed Care Breakout Session

- To connect to audio, please dial 888-392-4564, 7316884#.
- Pressing *6 will unmute and mute your line.
- The Main Conference Line will reopen at approximately 2:10 pm.

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Value Based Payment & Managed Care

Moving Forward Together

Co-Chairs: Sue Matt – Otsego County DCS
Johanna George – CirCare
Ellen Hey – Finger Lakes Community Health
Susan Miller – Hudson Valley Services Rehabilitation Support Services
Margaret Morse – Seneca County DCS
Mark O’Brien – Erie County DCS
Melissa Stickle – Sullivan County DCS
Kristie Golden-Campo – Stony Brook Medicine

RPC Staff: Beth White – Finger Lakes Coordinator
Beth Solar – Tug Hill Coordinator
Karen Rappleyea – North Country Coordinator
Yoshi Pinnaduwa – NYC Health Sr. Director of Policy & Planning
Regional Experiences with Managed Care

- What has the RPC experienced in terms of health plan access and payment issues?

- How have the Plans been engaging the Regions in terms of discussing opportunities for Alternative Payment arrangements?
Regional Perspectives on Entering into VBP/APM Arrangements

- Services, Tasks, and Factors to be Considered when Building APM's

- What are the local communities, plans, and provider organizations doing to prepare and position themselves for future VBP arrangements?
Regional Perspectives on Entering into VBP/APM Arrangements

LESSONS LEARNED

New York City – Yoshi Pinnaduwa

Senior Director of Policy and Planning
NYC Health
Regional Perspectives on Entering into VBP/APM Arrangements

NYC RPC and NYC DOHMH VBP Activities 2018-2020

- Support Community Based Organization (CBO) & Behavioral Health Provider (BHP) readiness to engage in VBP and other APMs
- Convene large health systems in NYC to promote collaboration and to share best practices on behavioral health VBP
Regional Perspectives on Entering into VBP/APM Arrangements

NYC RPC and NYC DOHMH VBP Activities 2018-2020

- VBP trainings
- Onsite Readiness Assessments
- Technical Infrastructure Assessments
- Tailored Scopes of Work
- Tailored technical assistance
- Learning collaboratives
- Multi-stakeholder meetings
Lessons learned from BH provider VBP work:

• BHPs feel largely unprepared to engage in VBP
• Lack of data collection and reporting capabilities are a barrier to entry into VBP contracting
• Many providers do not collect meaningful outcome measures
  • However, a good proportion are aware of relevant measure sets
Lessons learned from BH provider VBP work:

• Some providers need continued education on the healthcare landscape – particularly on payor priority areas and relevant quality measures.

• Providers need to:
  • Focus time and resources on VBP readiness, and make culture change a priority
  • Dedicate adequate time to strategy development

• Conclusion of DSRIP had a dampening effect.
Regional Experiences with Managed Care

**MCO COLLABORATION OPPORTUNITY**

Western Region – Mark O’Brien
Director of Community Services
Erie County

 Bölge Arasında İşbirlik fırsatı

Batı Bölgesi – Mark O’Brien
��터 fiyatına hizmetlerin sorumlusu
 Erie County
MCO Participation with RPC Western Region

- Historical Participation of MCO’s in RPC Process
- Recent Opportunity for Payers to Innovate in Support of Best Practice Treatment of Opioid Use Disorder
- Presentation to RPC Board by Dr. Tildabeth Doscher
IN 2000: Vermont was 1 of 8 states with no Office Based Opioid Treatment (OBOT)

NOW: State with highest per capita waived physicians

• How did Vermont get there?

• The Hub and Spoke Model: Gold Standard for treatment of People with OUD
Horizon Offices

Program Director
Master’s level SUD Counselor
Recovery Coach

CONNECTOR

Project Coordinator

Physician
NP and/or PA

Mental Health Services
Vocational Guidance

Methadone program

Hub and Spoke Model
Primary Goal of HS Model: Reduce Opioid Use

Opioid Use 90 days prior to treatment:
• 86/90 days

Opioid Use 90 days after start of treatment
• 3/90 days

96% Reduction in opioid use

N = 80
Interested in Receiving the Complete Presentation?

To Receive the Slides or Request a Presentation, please Contact:

Tildabeth Doscher MD MPH
Director, UB Addiction Medicine Fellowship
77 Goodell
Buffalo, New York
347-907-3590
tildabet@buffalo.edu

OR

Tiffany Moore, Western Region RPC Coordinator
518- 41-8635 or tm@clmhd.org
MCO Response to this Opportunity

• Every MCO in Attendance Indicated that they would share the presentation with their Leadership

• One MCO has Requested a Presentation from Dr. Doscher

• Discussion will Continue at Next Western RPC Board Meeting
Transition to CORE Services – Opportunity?

Can transition of Adult HCBS services to CORE services be an opportunity to look at standardization of some MCO billing and authorization processes?

Doing this *in advance* of the establishment of codes and processes offers best chance for achieving consensus.
The Future of Managed MA Contracting

- As neutral conveners, RPC’s can advance needed discussions to support the movement to advance payment arrangements.

- RPC’s can encourage exploration of opportunities for:
  - MCO’s Collaborating Together
  - MCO’s Collaborating with Providers
REGIONAL PLANNING CONSORTIUM

RPC CO-CHAIRS & STATE AGENCIES MEETING

October 29, 2020

VBP/Managed Care Breakout Session

NEXT STEPS?
This concludes the VBP & Managed Care Breakout Session

- You will return to the Main Conference via the same link and call-in from this morning.
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